



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

October 29, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Coun
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$143,454	57
Borosak, William J. Jr.	Secure Financial Group, LLC	\$73,647	14
Lemar, Mike	Sunshine State Agency	\$59,942	25
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$51,738	g
Platinum Producers (\$30,000 - \$50,000)			
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$44,731	12
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$44,230	6
Hatton, Catherine E.	Long Island Insurance Solutions	\$39,587	37
Ahlbum, Tim	Health Coverage Solutions	\$33,240	5
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$33,125	9
Shackelford, Edward L.	The Assurance Group, Inc.	\$31,872	11
Barta, Devin M.	Barta Insurance Agency	\$30,168	11
Gold Producers (\$10,000 - \$30,000)			
Mednick, Scott E.	Professional Insurance Systems of Florida	\$27,369	14
Murphy, Stacy	Murphy Insurance Agency	\$24,504	2
Clark, John W.	Senior Solutions Insurance Agency	\$22,474	7
Maisonet, Joseph	Maisonet Insurance Agency	\$22,452	3
AmeriLife		\$21,729	21
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$17,388	1
Rosati, Lisa	Rosati Insurance Agency	\$17,083	4
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$16,512	3
Elite Insurance Partners, LLC		\$15,840	2
Longo, Wendy L.	Longo Insurance Agency	\$15,756	2
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$14,748	5
Savage, Gina	Savage Insurance Agency	\$14,436	3
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$12,960	3
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$12,521	6
Bowes, Rick	Bowes Insurance Agency	\$11,760	1
Prather, Enoch C. III	Prather Insurance Agency	\$11,556	1
Chacon, Cesar	The Insurance Hub	\$11,280	4
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$11,232	3
Maisto, Stephen	Senior Health Solutions	\$10,752	4
Silver Producers (\$5,000 - \$10,000)			
Green, Laurie A.	Green Insurance Agency	\$9,324	1
Centerstone Insurance & Financial Svcs.		\$9,167	5
Schwartz, Scott J.	Insurance Protection Services	\$9,144	1
Webster, Larry L.	Webster & Associates, Ltd.	\$9,000	1
Schuler, James F.	Consumer Group Services, Inc.	\$8,891	3
Edwards, Jackson IV	Edwards Insurance Agency	\$8,340	2
Atkins, William J.	Atkins Insurance Agency	\$8,087	1
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$8,064	1
Iwill Advisors, Inc.		\$7,992	3
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$7,607	3
Mangini, Nicholas L.	Mangini Insurance Agency	\$7,356	4
Greenberg, Joshua K.	Greenberg Tax & Insurance Services	\$7,212	2
Fraser, Daniel	Fraser Insurance Agency	\$7,092	2
Agent Pipeline, Inc.		\$7,031	5
ERIN Marketing, Inc.		\$7,008	3
Hirsch, Susan J.	Hirsch Insurance Agency	\$6,958	2
Concklin, Ron	Rosenberg-Concklin, Inc.	\$6,932	8
	Carran Insurance Agency	\$6,911	1







Professional Group Plans, Inc.	General Agencies		F	OR THE WEEK ENDING
LevI Baruch LevI Insurance Agency \$6,672 1 Yager Insurance Agency \$6,000 1 Joiner, Life				October 29, 2017
Yager flaw J. Jonner A. Jünner L. L. Schwart Z., Richard S. Sp. 16 1 1 Schwart Z., Richard S. L. Schwart Z., Richard S. Sp. 16 1 1 Schwart Z., Richard S. L. Schwart Z.	Professional Group Plans, Inc.		\$6,828	3
Joines J	Levi, Baruch	Levi Insurance Agency	\$6,672	1
Schwart Richard S. Insurance Center of S. Fionde \$5,556 3	Yager, Gary J.	Yager Insurance Agency	\$6,300	1
Cabble James J. Cabble Insurance Agency \$5,520 1	Joiner, Clifton T.	Joiner & Joiner, LLC.	\$5,916	1
Senior Services of North America, Inc. \$5,388 6	Schwartz, Richard S.	Insurance Center of S. Florida	\$5,556	3
Permiers Senior Marketing, Inc.	Cabble, James J.	Cabble Insurance Agency	\$5,520	1
Brookins Iris L.	Senior Services of North America, Inc.		\$5,368	6
Burke, April L Burke Insurance Agency \$5.148 2	Premier Senior Marketing, Inc.		\$5,259	5
Stamper, John W. Choice Plus Benefits \$5,123 1	Brookins, Iris L.	Brookins Insurance Agency	\$5,171	1
Producers (\$2,500 - \$5,000)	Burke, April L.	Burke Insurance Agency	\$5,148	2
Carrollwood Insurance	Stamper, John W.	Choice Plus Benefits	\$5,123	1
Hutton, Edward F. Jr.	Bronze Producers (\$2,500 - \$5,000)			
Stevens, Mike	Carrollwood Insurance		\$4,880	1
Abadijan, Pierre Abadijan Insurance Group \$4.656 1 FNA Insurance Services, Inc. \$4.404 3 Senior Insurance Marketing, Inc. Leyva Insurance Agency \$4.104 1 Abbatiello, Vincent Mainstay Retirement Solutions \$3.948 2 Evaluation Skolnick Insurance Agency \$3.948 1 Birchard, Natalie K. Birchard Insurance Agency \$3.888 1 Contemporary Employee Plans, Inc. \$3.880 1 Heller, Mark Heller Insurance Agency \$3.888 1 Griffin, Roy D. Griffin Insurance Agency \$3.726 1 Holmquist, James A. Holmquist Insurance Agency \$3.726 1 Holmquist, James A. Holmquist Insurance Agency \$3.726 1 Judah, Charles G. MSIS, Inc. \$3.645 2 America Consulting Svcs Corporation The Strate Consulting Svcs Corporation \$3.564 1 Employers Benefit Services \$3.564 1 Employers Benefit Services \$3.564 1 Iglesias, Rafael A. Iglesias Insurance Agency \$3.552 2 Crowe, Edward K. Crowe Insurance Agency \$3.554 1 Iglesias, Rafael A. Iglesias Insurance Agency \$3.390 1 Iglesias, Rafael A. Iglesias Insurance Agency \$3.390 1 Iglesias, Rafael A. Iglesias Insurance Agency \$3.390 1 Iglesias, Naturt Senior Care Insurance	Hutton, Edward F. Jr.	Hutton Insurance Marketing	\$4,800	1
FNA Insurance Services, Inc. \$4,404 3	Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$4,795	2
Senior Insurance Marketing, Inc. 4,260 2 Leyva, Raul V. Leyva Insurance Agency \$4,104 1 Abbatello, Vincent Mainstay Retirement Solutions \$3,948 2 Skolnick, Hal S. Skolnick Insurance Agency \$3,948 1 Birchard, Natalie K. Birchard Insurance Agency \$3,892 2 Contemporary Employee Plans, Inc. \$3,880 1 Victorson Associates, Inc. 4 Heller Insurance Agency \$3,880 1 Victorson Associates, Inc. Heller Insurance Agency \$3,880 1 Griffin, Roy D. Griffin Insurance Agency \$3,880 1 Holmquist, James A. Holmquist Insurance Agency \$3,645 2 Judah, Charles G. MSIS, Inc. \$3,645 2 America Consulting Svcs Corporation \$3,664 1 Employers Benefit Services MSIS, Inc. \$3,564 1 Crowe, Edward K. Crowe Insurance Agency \$3,564 1 Crove, Edward K. Pinil & Kathy Ortez Insurance Agency, Inc. \$3,551 1	Abadjian, Pierre	Abadjian Insurance Group	\$4,656	1
Leyva, Raul V. Leyva Insurance Agency \$4,104 1 Abbatello, Vincent Mainstay Retrement Solutions \$3,948 2 Skolnick, Hal S. Skolnick Insurance Agency \$3,948 1 Birchard, Natalie K. Birchard Insurance Agency \$3,948 1 Contemporary Employee Plans, Inc. \$3,880 1 Victorson Associates, Inc. Birchard Insurance Agency \$3,880 1 Heller, Mark Heller Insurance Agency \$3,880 1 Griffin, Roy D. Griffin Insurance Agency \$3,726 1 Holmquist, James A. Holmquist Insurance Agency \$3,933 1 Judah, Charles G. MSIS, Inc. \$3,645 2 America Consulting Svcs Corporation S.,564 1 1 Employers Benefit Services Crowe Insurance Agency \$3,564 1 Crowe, Edward K. Crowe Insurance Agency \$3,564 1 Oftez, Philip B. Jr. Phil & Kathy Ortez Insurance Agency \$3,561 1 Lagsan, David Lasman Insurance Agency \$3,582 <t< td=""><td>FNA Insurance Services, Inc.</td><td></td><td>\$4,404</td><td>3</td></t<>	FNA Insurance Services, Inc.		\$4,404	3
Abbatello, Vincent	Senior Insurance Marketing, Inc.		\$4,260	2
Skolnick, Hal S. Skolnick Insurance Agency \$3,948 1	Leyva, Raul V.	Leyva Insurance Agency	\$4,104	1
Birchard, Natalie K. Birchard Insurance Agency \$3,928 2 Contemporary Employee Plans, Inc. \$3,880 1 Victorson Associates, Inc. \$3,880 1 Heller, Mark Heller Insurance Agency \$3,851 1 Griffin, Roy D. Griffin Insurance Agency \$3,551 1 Hollmquist, James A. Hollmquist Insurance Agency \$3,693 1 Judah, Charles G. MSIS, Inc. \$3,645 2 America Consulting Svcs Corporation \$3,564 1 Employers Benefit Services \$3,564 1 Crowe, Edward K. Crowe Insurance Agency \$3,564 1 Crowe, Edward K. Crowe Insurance Agency, Inc. \$3,551 1 Iglesias, Rafael A. Iglesias Insurance Agency, Inc. \$3,480 1 Iglesias, Rafael A. Iglesias Insurance Agency \$3,300 1 Lasman, David Lasman Insurance Agency \$3,300 1 Busby, June Busby Insurance Agency \$3,252 2 West, Douglas J. West Insurance Agency	Abbatiello, Vincent	Mainstay Retirement Solutions	\$3,948	2
Contemporary Employee Plans, Inc. \$3,888 1 Victorson Associates, Inc. \$3,880 1 Heller, Mark Heller Insurance Agency \$3,851 1 Griffin, Roy D. Griffin Insurance Agency \$3,726 1 Hollmquist, James A. Holmquist Insurance Agency \$3,693 1 Judah, Charles G. MSIS, Inc. \$3,645 2 America Consulting Svos Corporation \$3,564 1 Employers Benefit Services Crowe Insurance Agency \$3,564 1 Crowe, Edward K. Crowe Insurance Agency \$3,552 2 Ortez, Philip B. Jr. Phil & Kathy Ortez Insurance Agency, Inc. \$3,541 1 Iglesias, Rafael A. Iglesias Insurance Agency \$3,480 1 Alan, Stuart Senior Care Insurance Center \$3,396 1 Lasman, David Lasman Insurance Agency \$3,320 1 Busby, June Busby Insurance Agency \$3,392 1 West, Douglas J. West Insurance Agency \$3,191 1 Indamental Merican Marker <td>Skolnick, Hal S.</td> <td>Skolnick Insurance Agency</td> <td>\$3,948</td> <td>1</td>	Skolnick, Hal S.	Skolnick Insurance Agency	\$3,948	1
Victorson Associates, Inc. \$3,880 1 Heller, Mark Heller Insurance Agency \$3,851 1 Griffin, Roy D. Griffin Insurance Agency \$3,726 1 Holmquist, James A. Holmquist Insurance Agency \$3,693 1 Judah, Charles G. MSIS, Inc. \$3,645 2 America Consulting Svos Corporation \$3,564 1 Employers Benefit Services \$3,564 1 Crowe, Edward K. Crowe Insurance Agency \$3,552 2 Ortez, Philip B. Jr. Phil & Kathy Ortez Insurance Agency \$3,450 1 Iglesias Insurance Agency \$3,450 1 June Busby Insurance Agency \$3,300 1 Lasman, David Lasman Insurance Agency \$3,300 1 Busby, June Busby Insurance Agency \$3,192 1 Kestin, Andrew Rust Insurance Agency \$3,192 1 Katin, Andrew Rust Insurance Agency \$3,191 1 Yoth, Pete N. Hoyek Insurance Agency \$3,191 1 <td>Birchard, Natalie K.</td> <td>Birchard Insurance Agency</td> <td>\$3,928</td> <td>2</td>	Birchard, Natalie K.	Birchard Insurance Agency	\$3,928	2
Heller, Mark	Contemporary Employee Plans, Inc.		\$3,888	1
Griffin, Roy D. Griffin Insurance Agency \$3,726 1 Holmquist, James A. Holmquist Insurance Agency \$3,693 1 Judah, Charles G. MSIS, Inc. \$3,645 2 America Consulting Svcs Corporation \$3,564 1 Employers Benefit Services \$3,564 1 Crowe, Edward K. Crowe Insurance Agency \$3,564 1 Crowe, Edward K. Crowe Insurance Agency \$3,541 1 Iglesias, Rafael A. Iglesias Insurance Agency \$3,480 1 Alan, Stuart Senior Care Insurance Center \$3,396 1 Lasman, David Lasman Insurance Agency \$3,300 1 Busby, June Busby Insurance Agency \$3,300 1 West, Douglas J. West Insurance Agency \$3,192 1 Kattin, Andrew Kattin Insurance Agency \$3,191 1 Indyek, Pete N. Holyek Insurance Agency \$3,191 1 Shaw, Martin L. III Shaw, Martin L. III Shaw, Martin L. III 1 Hoyek, Pete N.	Victorson Associates, Inc.		\$3,880	1
Holmquist, James A. Holmquist Insurance Agency \$3,693 1 Judah, Charles G. MSIS, Inc. \$3,645 2 2 2 2 2 3 3 3 3 3	Heller, Mark	Heller Insurance Agency	\$3,851	1
Judah, Charles G. MSIS, Inc. \$3,645 2 America Consulting Sves Corporation \$3,564 1 Employers Benefit Services \$3,564 1 Crowe, Edward K. Crowe Insurance Agency \$3,552 2 Crtex, Philip B. Jr. Phil & Kathy Ortez Insurance Agency, Inc. \$3,541 1 Iglesias, Rafael A. Iglesias Insurance Agency \$3,480 1 Alan, Stuart Senior Care Insurance Center \$3,396 1 Lasman, David Lasman Insurance Agency \$3,300 1 Busby, June Busby Insurance Agency \$3,300 1 Busby, June Busby Insurance Agency \$3,192 1 Katlin, Andrew Katlin Insurance Agency \$3,192 1 Katlin, Andrew Katlin Insurance Agency \$3,191 1 Plotnikoff, Michael J. Plotnikoff Insurance Agency \$3,191 1 Hoyek, Pete N. Hoyek Insurance Agency \$3,191 1 Hoyek, Pete N. Hoyek Insurance Agency \$3,108 1 Rodriguez, Carmen A. Landers-Stein & Associates \$3,108 1 Lepage, Kenneth L. Jr. Lepage Insurance Agency \$3,064 2 Long Island Health Plans, Inc. Adelson Insurance Agency \$3,064 3 Adelson, Andy G. Adelson Insurance Agency \$3,064 3 Adelson, Andy G. Adelson Insurance Agency \$3,024 1 Fatseas, Stefan J. Fatseas Insurance Agency \$3,024 1 Mann, Harvey S. Mann Insurance Agency \$3,024 1 Mann, Harvey S. Mann Insurance Agency \$3,024 1 Mann, Harvey S. Mann Insurance Agency \$2,927 2 Puente, Efraim A. Puente Insurance Agency \$2,927 2 Rrazzi, Patricia E. Brazzi Insurance Agency \$2,771 1 Klibowitz, Larry T. Klibowitz Insurance Agency \$2,734 1 America's First Choice Insurance \$2,688 1 Atwood, Susan E. Atwood & Associates Insurance Agency \$2,686 1 Atwood, Susan E. Atwood & Associates Insurance Agency \$2,686 1 Atwood, Susan E. Atwood & Associates Insurance Agency \$2,676 1	Griffin, Roy D.	Griffin Insurance Agency	\$3,726	1
America Consulting Svcs Corporation \$3,564 1 Employers Benefit Services \$3,564 1 Crowe, Edward K. Crowe Insurance Agency \$3,552 2 Ortez, Philip B. Jr. Phil & Kathy Ortez Insurance Agency, Inc. \$3,541 1 Iglesias, Rafael A. Iglesias Insurance Agency \$3,480 1 Alan, Stuart Senior Care Insurance Agency \$3,396 1 Lasman, David Lasman Insurance Agency \$3,390 1 Busby, June Busby Insurance Agency \$3,252 2 West, Douglas J. West Insurance Agency \$3,192 1 Katlin, Andrew Katlin Insurance Agency \$3,192 1 Plotnikoff, Michael J. Plotnikoff Insurance Agency \$3,191 1 Shaw, Martin L. III Shaw Insurance Agency \$3,191 1 Hoyek, Pete N. Hoyek Insurance Agency \$3,108 1 Lepage, Kenneth L. Jr. Lepage Insurance Agency \$3,064 2 Long Island Health Plans, Inc. Adelson Insurance Agency \$3,064 3	Holmquist, James A.	Holmquist Insurance Agency	\$3,693	1
Employers Benefit Services \$3,564 1 Crowe, Edward K. Crowe Insurance Agency \$3,552 2 Orbez, Philip B. Jr. Phil & Kathy Ortez Insurance Agency \$3,541 1 Iglesias, Rafael A. Iglesias Insurance Agency \$3,480 1 Alan, Stuart Senior Care Insurance Center \$3,396 1 Lasman, David Lasman Insurance Agency \$3,300 1 Busby, June Busby Insurance Agency \$3,252 2 West, Douglas J. West Insurance Agency \$3,192 1 Kattin, Andrew Kattin Insurance Agency \$3,192 1 Plotnikoff, Michael J. Plotnikoff Insurance Agency \$3,191 1 Plotnikoff, Michael J. Plotnikoff Insurance Agency \$3,191 1 Shaw, Martin L. III Shaw Insurance Agency \$3,191 1 Hoyek, Pete N. Hoyek Insurance Agency \$3,108 1 Rodriguez, Carmen A. Landers-Stein & Associates \$3,004 2 Long Island Health Plans, Inc. Lepage, Insurance Agency \$3,064	Judah, Charles G.	MSIS, Inc.	\$3,645	2
Crowe, Edward K. Crowe Insurance Agency \$3,552 2 Ortez, Philip B. Jr. Phil & Kathy Ortez Insurance Agency, Inc. \$3,541 1 Iglesias, Rafael A. Iglesias Insurance Agency \$3,480 1 Alan, Stuart Senior Care Insurance Center \$3,396 1 Lasman, David Lasman Insurance Agency \$3,300 1 Busby, June Busby Insurance Agency \$3,252 2 West, Douglas J. West Insurance Agency \$3,192 1 Katlin, Andrew Katlin Insurance Agency \$3,192 1 Katlin, Michael J. Plotnikoff Insurance Agency \$3,191 1 Shaw, Martin L. III Shaw Insurance Agency \$3,191 1 Hoyek, Pete N. Hoyek Insurance Agency \$3,108 1 Rodriguez, Carmen A. Landers-Stein & Associates \$3,108 1 Lepage, Kenneth L. Jr. Lepage Insurance Agency \$3,064 2 Long Island Health Plans, Inc. Adelson, Andy G. Adelson Insurance Agency \$3,024 1 Fatseas, Stefan J.	America Consulting Svcs Corporation		\$3,564	1
Ortez, Philip B. Jr. Phil & Kathy Ortez Insurance Agency, Inc. \$3,541 1 Iglesias, Rafael A. Iglesias Insurance Agency \$3,480 1 Alan, Stuart Senior Care Insurance Center \$3,396 1 Lasman, David Lasman Insurance Agency \$3,300 1 Busby, June Busby Insurance Agency \$3,252 2 West, Douglas J. West Insurance Agency \$3,192 1 Katlin, Andrew Katlin Insurance Agency \$3,192 1 Plotnikoff, Michael J. Plotnikoff Insurance Agency \$3,191 1 Shaw, Martin L. III Shaw Insurance Agency \$3,191 1 Hoyek, Pete N. Hoyek Insurance Agency \$3,108 1 Rodriguez, Carmen A. Landers-Stein & Associates \$3,108 1 Lepage, Kenneth L. Jr. Lepage Insurance Agency \$3,064 2 Long Island Health Plans, Inc. 4 4 3 Adelson, Andy G. Adelson Insurance Agency \$3,064 3 Fatseas, Stefan J. Fatseas Insurance Agency \$3,	Employers Benefit Services		\$3,564	1
Iglesias, Rafael A. Iglesias Insurance Agency \$3,480 1 Alan, Stuart Senior Care Insurance Center \$3,396 1 Lasman, David Lasman Insurance Agency \$3,262 2 Busby, June Busby Insurance Agency \$3,192 1 Katlin, Andrew Katlin Insurance Agency \$3,191 1 Plotnikoff, Michael J. Plotnikoff Insurance Agency \$3,191 1 Shaw, Martin L. III Shaw Insurance Agency \$3,191 1 Hoyek, Pete N. Hoyek Insurance Agency \$3,191 1 Rodriguez, Carmen A. Landers-Stein & Associates \$3,108 1 Lepage, Kenneth L. Jr. Lepage Insurance Agency \$3,064 2 Long Island Health Plans, Inc. \$3,064 2 Adelson, Andy G. Adelson Insurance Agency \$3,024 1 Fatseas, Stefan J. Fatseas Insurance Agency \$3,024 1 Mann, Harvey S. Mann Insurance Agency \$3,024 1 Wolff, Robin F. Wolff Insurance Agency \$2,988 1	Crowe, Edward K.	Crowe Insurance Agency	\$3,552	2
Alan, Stuart Senior Care Insurance Center \$3,396 1 Lasman, David Lasman Insurance Agency \$3,300 1 Busby, June Busby Insurance Agency \$3,252 2 West, Douglas J. West Insurance Agency \$3,192 1 Katlin, Andrew Katlin Insurance Agency \$3,191 1 Plotnikoff, Michael J. Plotnikoff Insurance Agency \$3,191 1 Shaw, Martin L. III Shaw Insurance Agency \$3,191 1 Hoyek, Pete N. Hoyek Insurance Agency \$3,108 1 Rodriguez, Carmen A. Landers-Stein & Associates \$3,108 1 Lepage, Kenneth L. Jr. Lepage Insurance Agency \$3,064 2 Long Island Health Plans, Inc. \$3,064 2 Adelson, Andy G. Adelson Insurance Agency \$3,024 1 Fatseas, Stefan J. Fatseas Insurance Agency \$3,024 1 Mann, Harvey S. Mann Insurance Agency \$3,024 1 Wolff, Robin F. Wolf Insurance Agency \$2,988 1	Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$3,541	1
Lasman, David Lasman Insurance Agency \$3,300 1 Busby, June Busby Insurance Agency \$3,252 2 West, Douglas J. West Insurance Agency \$3,192 1 Katlin, Andrew Katlin Insurance Agency \$3,191 1 Plotnikoff, Michael J. Plotnikoff Insurance Agency \$3,191 1 Shaw, Martin L. III Shaw Insurance Agency \$3,191 1 Hoyek, Pete N. Hoyek Insurance Agency \$3,108 1 Rodriguez, Carmen A. Landers-Stein & Associates \$3,108 1 Lepage, Kenneth L. Jr. Lepage Insurance Agency \$3,064 2 Long Island Health Plans, Inc. \$3,064 3 Adelson, Andy G. Adelson Insurance Agency \$3,024 1 Fatseas, Stefan J. Fatseas Insurance Agency \$3,024 1 Wolff, Robin F. Wolff Insurance Agency \$2,988 1 Cole, Angela R. Puente Insurance Agency \$2,987 2 Puente, Efrain A. Puente Insurance Agency \$2,784 1 <t< td=""><td>Iglesias, Rafael A.</td><td>Iglesias Insurance Agency</td><td>\$3,480</td><td>1</td></t<>	Iglesias, Rafael A.	Iglesias Insurance Agency	\$3,480	1
Busby, June Busby Insurance Agency \$3,252 2 West, Douglas J. West Insurance Agency \$3,192 1 Katlin, Andrew Katlin Insurance Agency \$3,191 1 Plotnikoff, Michael J. Plotnikoff Insurance Agency \$3,191 1 Shaw, Martin L. III Shaw Insurance Agency \$3,191 1 Hoyek, Pete N. Hoyek Insurance Agency \$3,108 1 Rodriguez, Carmen A. Landers-Stein & Associates \$3,108 1 Lepage, Kenneth L. Jr. Lepage Insurance Agency \$3,064 2 Long Island Health Plans, Inc. \$3,064 2 Adelson, Andy G. Adelson Insurance Agency \$3,024 1 Fatseas, Stefan J. Fatseas Insurance Agency \$3,024 1 Mann, Harvey S. Mann Insurance Agency \$3,024 1 Wolff, Robin F. Wolff Insurance Agency \$2,988 1 Cole, Angela R. Puente, Briaurance Agency \$2,927 2 Brazzi, Patricia E. Brazzi Insurance Agency \$2,772 1	Alan, Stuart	Senior Care Insurance Center	\$3,396	1
West, Douglas J. West Insurance Agency \$3,192 1 Katlin, Andrew Katlin Insurance Agency \$3,191 1 Plotnikoff, Michael J. Plotnikoff Insurance Agency \$3,191 1 Shaw, Martin L. III Shaw Insurance Agency \$3,191 1 Hoyek, Pete N. Hoyek Insurance Agency \$3,108 1 Rodriguez, Carmen A. Landers-Stein & Associates \$3,108 1 Lepage, Kenneth L. Jr. Lepage Insurance Agency \$3,064 2 Long Island Health Plans, Inc. \$3,064 2 Adelson, Andy G. Adelson Insurance Agency \$3,024 1 Adelson, Andy G. Fatseas Insurance Agency \$3,024 1 Mann, Harvey S. Mann Insurance Agency \$3,024 1 Wolff, Robin F. Wolff Insurance Agency \$2,988 1 Cole, Angela R. Cole Insurance Agency \$2,927 2 Puente, Efraim A. Puente Insurance Agency \$2,927 2 Brazzi, Patricia E. Brazzi Insurance Agency \$2,772 1	Lasman, David	Lasman Insurance Agency	\$3,300	1
Katlin, Andrew Katlin Insurance Agency \$3,191 1 Plotnikoff, Michael J. Plotnikoff Insurance Agency \$3,191 1 Shaw, Martin L. III Shaw Insurance Agency \$3,101 1 Hoyek, Pete N. Hoyek Insurance Agency \$3,108 1 Rodriguez, Carmen A. Landers-Stein & Associates \$3,108 1 Lepage, Kenneth L. Jr. Lepage Insurance Agency \$3,064 2 Long Island Health Plans, Inc. \$3,064 3 Adelson, Andy G. Adelson Insurance Agency \$3,024 1 Fatseas, Stefan J. Fatseas Insurance Agency \$3,024 1 Mann, Harvey S. Mann Insurance Agency \$3,024 1 Wolff, Robin F. Wolff Insurance Agency \$2,988 1 Cole, Angela R. Cole Insurance Agency \$2,988 1 Puente, Efraim A. Puente Insurance Agency \$2,927 2 Brazzi, Patricia E. Brazzi Insurance Agency \$2,772 1 America's First Choice Insurance Marshall Insurance Agency \$2,772 1 American Health Reform Solutions Klibowitz Insurance	Busby, June	Busby Insurance Agency	\$3,252	2
Plotnikoff, Michael J. Plotnikoff Insurance Agency \$3,191 1 Shaw, Martin L. III Shaw Insurance Agency \$3,191 1 Hoyek, Pete N. Hoyek Insurance Agency \$3,108 1 Rodriguez, Carmen A. Landers-Stein & Associates \$3,108 1 Lepage, Kenneth L. Jr. Lepage Insurance Agency \$3,064 2 Long Island Health Plans, Inc. \$3,064 3 Adelson, Andy G. Adelson Insurance Agency \$3,024 1 Fatseas, Stefan J. Fatseas Insurance Agency \$3,024 1 Mann, Harvey S. Mann Insurance Agency \$3,024 1 Wolff, Robin F. Wolff Insurance Agency \$3,024 1 Wolff, Robin F. Cole Insurance Agency \$2,988 1 Cole, Angela R. Puente, Efraim A. Puente Insurance Agency \$2,927 2 Prente, Efraim A. Puente Insurance Agency \$2,927 2 Brazzi, Patricia E. Brazzi Insurance Agency \$2,772 1 Marshall, Charles H. Marshall Insurance Agency \$2,771 1 Klibowitz, Larry T. Klibowitz Insurance Agency \$2,734 1 America's First Choice Insurance Insurance Agency \$2,688 1 Platinum Choice Healthcare \$2,688 1 Atwood, Susan E. Atwood & Associates Insurance Agency \$2,676 1	West, Douglas J.	West Insurance Agency	\$3,192	1
Shaw, Martin L. III Hoyek, Pete N. Hoyek Insurance Agency \$3,108 1 Rodriguez, Carmen A. Lenders-Stein & Associates \$3,108 1 Lepage, Kenneth L. Jr. Lepage Insurance Agency \$3,064 2 Long Island Health Plans, Inc. \$3,064 3 Adelson, Andy G. Fatseas, Stefan J. Fatseas Insurance Agency \$3,024 1 Mann, Harvey S. Mann Insurance Agency \$3,024 1 Wolff, Robin F. Cole, Angela R. Cole Insurance Agency \$2,988 1 Cole, Angela R. Puente, Efraim A. Puente Insurance Agency \$2,927 2 Brazzi, Patricia E. Brazzi Insurance Agency \$2,772 1 America's First Choice Insurance Klibowitz, Larry T. Klibowitz Insurance Agency \$2,688 1 Rtwood, Susan E. Atwood, Susan E. Atwood, Susan E.	Katlin, Andrew	Katlin Insurance Agency	\$3,191	1
Hoyek, Pete N. Hoyek Insurance Agency \$3,108 1 Rodriguez, Carmen A. Landers-Stein & Associates \$3,108 1 Lepage, Kenneth L. Jr. Lepage Insurance Agency \$3,064 2 Long Island Health Plans, Inc. \$3,064 3 Adelson, Andy G. Adelson Insurance Agency \$3,024 1 Fatseas, Stefan J. Fatseas Insurance Agency \$3,024 1 Mann, Harvey S. Mann Insurance Agency \$3,024 1 Wolff, Robin F. Wolff Insurance Agency \$2,988 1 Cole, Angela R. Cole Insurance Agency \$2,988 1 Venete, Efraim A. Puente Insurance Agency \$2,927 2 Puente, Efraim A. Puente Insurance Agency \$2,927 2 Brazzi, Patricia E. Brazzi Insurance Agency \$2,784 1 America's First Choice Insurance \$2,772 1 America's First Choice Insurance \$2,771 1 Klibowitz, Larry T. Klibowitz Insurance Agency \$2,734 1 America's First Choice Healthcare \$2,688 1 Atwood, Susan E.	Plotnikoff, Michael J.	Plotnikoff Insurance Agency	\$3,191	1
Rodriguez, Carmen A. Lepage, Kenneth L. Jr. Lepage Insurance Agency Long Island Health Plans, Inc. Adelson, Andy G. Adelson Insurance Agency Agency Ann, Harvey S. Wolff, Robin F. Cole, Angela R. Cole Insurance Agency Puente, Efraim A. Brazzi, Patricia E. Brazzi Insurance Agency America's First Choice Insurance Klibowitz, Larry T. American Health Reform Solutions Platinum Choice Healthcare Adelson Insurance Agency Agency Adelson Insurance Agency Age	Shaw, Martin L. III	Shaw Insurance Agency	\$3,191	1
Lepage, Kenneth L. Jr. Lepage Insurance Agency \$3,064 2 Long Island Health Plans, Inc. \$3,064 3 Adelson, Andy G. Adelson Insurance Agency \$3,024 1 Fatseas, Stefan J. Fatseas Insurance Agency \$3,024 1 Mann, Harvey S. Mann Insurance Agency \$3,024 1 Wolff, Robin F. Wolff Insurance Agency \$2,988 1 Cole, Angela R. Cole Insurance Agency \$2,927 2 Puente, Efraim A. Puente Insurance Agency \$2,927 2 Brazzi, Patricia E. Brazzi Insurance Agency \$2,784 1 Marshall, Charles H. Marshall Insurance Agency \$2,772 1 America's First Choice Insurance \$2,771 1 Klibowitz, Larry T. Klibowitz Insurance Agency \$2,734 1 American Health Reform Solutions \$2,688 1 Platinum Choice Healthcare \$2,688 1 Atwood, Susan E. Atwood & Associates Insurance Agency \$2,676 1	Hoyek, Pete N.	Hoyek Insurance Agency	\$3,108	1
Long Island Health Plans, Inc. \$3,064 3 Adelson, Andy G. Adelson Insurance Agency \$3,024 1 Fatseas, Stefan J. Fatseas Insurance Agency \$3,024 1 Mann, Harvey S. Mann Insurance Agency \$3,024 1 Wolff, Robin F. Wolff Insurance Agency \$2,988 1 Cole, Angela R. Cole Insurance Agency \$2,927 2 Puente, Efraim A. Puente Insurance Agency \$2,927 2 Brazzi, Patricia E. Brazzi Insurance Agency \$2,784 1 Marshall, Charles H. Marshall Insurance Agency \$2,772 1 America's First Choice Insurance \$2,771 1 Klibowitz, Larry T. Klibowitz Insurance Agency \$2,734 1 American Health Reform Solutions \$2,688 1 Platinum Choice Healthcare \$2,688 1 Atwood, Susan E. Atwood & Associates Insurance Agency \$2,676 1	Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,108	1
Adelson, Andy G. Adelson Insurance Agency \$3,024 1 Fatseas, Stefan J. Fatseas Insurance Agency \$3,024 1 Mann, Harvey S. Mann Insurance Agency \$3,024 1 Wolff, Robin F. Wolff Insurance Agency \$2,988 1 Cole, Angela R. Cole Insurance Agency \$2,927 2 Puente, Efraim A. Puente Insurance Agency \$2,927 2 Brazzi, Patricia E. Brazzi Insurance Agency \$2,784 1 Marshall, Charles H. Marshall Insurance Agency \$2,772 1 America's First Choice Insurance \$2,771 1 Klibowitz, Larry T. Klibowitz Insurance Agency \$2,734 1 American Health Reform Solutions \$2,688 1 Platinum Choice Healthcare \$2,688 1 Atwood, Susan E. Atwood & Associates Insurance Agency \$2,676 1	Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$3,064	2
Fatseas, Stefan J. Fatseas Insurance Agency \$3,024 1 Mann, Harvey S. Mann Insurance Agency \$3,024 1 Wolff, Robin F. Wolff Insurance Agency \$2,988 1 Cole, Angela R. Cole Insurance Agency \$2,927 2 Puente, Efraim A. Puente Insurance Agency \$2,927 2 Brazzi, Patricia E. Brazzi Insurance Agency \$2,784 1 Marshall, Charles H. Marshall Insurance Agency \$2,772 1 America's First Choice Insurance \$2,771 1 Klibowitz, Larry T. Klibowitz Insurance Agency \$2,734 1 American Health Reform Solutions \$2,688 1 Platinum Choice Healthcare \$2,688 1 Atwood, Susan E. Atwood & Associates Insurance Agency \$2,676 1	Long Island Health Plans, Inc.		\$3,064	3
Mann, Harvey S. Mann Insurance Agency \$3,024 1 Wolff, Robin F. Wolff Insurance Agency \$2,988 1 Cole, Angela R. Cole Insurance Agency \$2,927 2 Puente, Efraim A. Puente Insurance Agency \$2,927 2 Brazzi, Patricia E. Brazzi Insurance Agency \$2,784 1 Marshall, Charles H. Marshall Insurance Agency \$2,772 1 America's First Choice Insurance \$2,771 1 Klibowitz, Larry T. Klibowitz Insurance Agency \$2,734 1 American Health Reform Solutions \$2,688 1 Platinum Choice Healthcare \$2,688 1 Atwood, Susan E. Atwood & Associates Insurance Agency \$2,676 1	Adelson, Andy G.	Adelson Insurance Agency	\$3,024	1
Wolff, Robin F. Wolff Insurance Agency \$2,988 1 Cole, Angela R. Cole Insurance Agency \$2,927 2 Puente, Efraim A. Puente Insurance Agency \$2,927 2 Brazzi, Patricia E. Brazzi Insurance Agency \$2,784 1 Marshall, Charles H. Marshall Insurance Agency \$2,772 1 America's First Choice Insurance \$2,771 1 Klibowitz, Larry T. Klibowitz Insurance Agency \$2,734 1 American Health Reform Solutions \$2,688 1 Platinum Choice Healthcare \$2,688 1 Atwood, Susan E. Atwood & Associates Insurance Agency \$2,676 1	Fatseas, Stefan J.	Fatseas Insurance Agency	\$3,024	1
Cole, Angela R. Cole Insurance Agency \$2,927 2 Puente, Efraim A. Puente Insurance Agency \$2,927 2 Brazzi, Patricia E. Brazzi Insurance Agency \$2,784 1 Marshall, Charles H. Marshall Insurance Agency \$2,772 1 America's First Choice Insurance \$2,771 1 Klibowitz, Larry T. Klibowitz Insurance Agency \$2,734 1 American Health Reform Solutions \$2,688 1 Platinum Choice Healthcare \$2,688 1 Atwood, Susan E. Atwood & Associates Insurance Agency \$2,676 1	Mann, Harvey S.	Mann Insurance Agency	\$3,024	1
Puente, Efraim A. Puente Insurance Agency \$2,927 2 Brazzi, Patricia E. Brazzi Insurance Agency \$2,784 1 Marshall, Charles H. Marshall Insurance Agency \$2,772 1 America's First Choice Insurance \$2,771 1 Klibowitz, Larry T. Klibowitz Insurance Agency \$2,734 1 American Health Reform Solutions \$2,688 1 Platinum Choice Healthcare \$2,688 1 Atwood, Susan E. Atwood & Associates Insurance Agency \$2,676 1	Wolff, Robin F.	Wolff Insurance Agency	\$2,988	1
Brazzi, Patricia E. Brazzi Insurance Agency \$2,784 1 Marshall, Charles H. Marshall Insurance Agency \$2,772 1 America's First Choice Insurance \$2,771 1 Klibowitz, Larry T. Klibowitz Insurance Agency \$2,734 1 American Health Reform Solutions \$2,688 1 Platinum Choice Healthcare \$2,688 1 Atwood, Susan E. Atwood & Associates Insurance Agency \$2,676 1	Cole, Angela R.	Cole Insurance Agency	\$2,927	2
Marshall, Charles H. Marshall Insurance Agency \$2,772 1 America's First Choice Insurance \$2,771 1 Klibowitz, Larry T. Klibowitz Insurance Agency \$2,734 1 American Health Reform Solutions \$2,688 1 Platinum Choice Healthcare \$2,688 1 Atwood, Susan E. Atwood & Associates Insurance Agency \$2,676 1	Puente, Efraim A.	Puente Insurance Agency	\$2,927	2
America's First Choice Insurance \$2,771 1 Klibowitz, Larry T. Klibowitz Insurance Agency \$2,734 1 American Health Reform Solutions \$2,688 1 Platinum Choice Healthcare \$2,688 1 Atwood, Susan E. Atwood & Associates Insurance Agency \$2,676 1	Brazzi, Patricia E.	Brazzi Insurance Agency	\$2,784	1
Klibowitz, Larry T. Klibowitz Insurance Agency \$2,734 1 American Health Reform Solutions \$2,688 1 Platinum Choice Healthcare \$2,688 1 Atwood, Susan E. Atwood & Associates Insurance Agency \$2,676 1	Marshall, Charles H.	Marshall Insurance Agency	\$2,772	1
American Health Reform Solutions \$2,688 1 Platinum Choice Healthcare \$2,688 1 Atwood, Susan E. Atwood & Associates Insurance Agency \$2,676 1	America's First Choice Insurance		\$2,771	1
Platinum Choice Healthcare \$2,688 1 Atwood, Susan E. Atwood & Associates Insurance Agency \$2,676 1	Klibowitz, Larry T.	Klibowitz Insurance Agency	\$2,734	1
Atwood, Susan E. Atwood & Associates Insurance Agency \$2,676 1	American Health Reform Solutions		\$2,688	1
	Platinum Choice Healthcare		\$2,688	1
Benefit Plans of America, Inc. \$2,524 3	Atwood, Susan E.	Atwood & Associates Insurance Agency	\$2,676	1
	Benefit Plans of America, Inc.		\$2,524	3



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

October 29, 2017

Diamond Producers (\$20,000 & Above)

Murphy, Stacy	\$18,204	Kempler, Gary S.	\$16,58
Sheldon, Paul, CLU, ChFC	\$17,388	Aarons, Neill	\$15,90
Payant, Thomas A.	\$16,764		
iold Producers (\$10,000 - \$15,000)		
Haass, David	\$14,376	Balogh, Christian J.	\$11,82
Ahlbum, Tim	\$13,092	Bowes, Rick	\$11,76
Sachs, Kerry	\$12,803	Prather, Enoch C. III	\$11,55
Bartell, John J.	\$12,672	Lembcke, Julia	\$10,82
Rosati, Lisa	\$12,647	Gordon, Aaron	\$10,35
Stevens, Ray	\$12,585	Graham, Christopher N., CLU	\$10,18
ilver Producers (\$5,000 - \$10,000)	1		
Saylor, Dexter R.	\$9,348	Abbatiello, Vincent	\$6,62
Green, Laurie A.	\$9,324	Schroeder, Zac	\$6,55
Schwartz, Scott J.	\$9,144	Davis, Karen L.	\$6,33
Lester, Robert A.	\$9,000	Swaffar, Darlene	\$6,30
Gratzon, Peter	\$8,496	Yager, Gary J.	\$6,30
Atkins, William J.	\$8,087	Gruby, Danny	\$6,12
Wiedersum, Bryan F.	\$8,064	Hirsch, Susan J.	\$6,11
Zarins, Ivars	\$8,028	Brown, Christopher	\$5,97
Rush, Francine	\$7,992	Joiner, Clifton T.	\$5,91
Maisto, Stephen	\$7,680	Jaffe, Joseph A.	\$5,68
Lemaire, Daniel S.	\$7,560	Weiland, David	\$5,65
Kingsley, Beverly J.	\$7,151	Barta, Devin M.	\$5,64
Gorden, Renee	\$7,080	Torres, Jacob	\$5,52
Carran, John S.	\$6,911	Brookins, Iris L.	\$5,17
Simon, Steven D.	\$6,696	Stamper, John W.	\$5,12
Levi, Baruch	\$6,672		
Bronze Producers (\$2,500 - \$5,000)			
Riani, Mario R.	\$4,880	Horne, Michael	\$4,39
Hutton, Edward F. Jr.	\$4,800	McGregor, Iyan L.	\$4,39
Hilgendorf, Sydney M.	\$4,775	Ottovegio, Xiomara	\$4,39
Mairano, Alexander	\$4,764	Tantillo, Robert V.	\$4,35
Dye, Lauretta A.	\$4,656	Hatton, Catherine E.	\$4,34
Sweeney, Alexander	\$4,595	Gumora, Helene	\$4,26
Grekin, Clifford A.	\$4,524	Greenberg, Joshua K.	\$4,18







Writing Agents FOR THE WEEK ENDING

Willing Agonto			
Combined Health/Life			October 29, 2017
Waxman, Andrew B.	\$4,188	Spire, Brian W.	\$3,192
Patterson, Adam D.	\$4,164	Glickman, Abraham	\$3,191
Holzman, Robert	\$4,163	Plotnikoff, Michael J.	\$3,191
Eserman, Clifton W.	\$4,116	Shaw, Martin L. IV	\$3,191
Gilbert, Brian	\$4,116	Azul, Andrea A.	\$3,167
Ruiz, Carlos E.	\$4,104	Stevens, Jason	\$3,167
Edwards, Jackson IV	\$3,948	Hirsch, Neal A.	\$3,108
Gintel, Jay R.	\$3,948	Hoyek, Pete N.	\$3,108
Skolnick, Hal S.	\$3,948	Lucas, Richard	\$3,108
Schlossberg, Michael J.	\$3,936	Savage, Gina	\$3,108
Muni, Joseph P. Jr.	\$3,935	Serr, Jennifer	\$3,108
Rashkin, Todd	\$3,888	Cochran, John T.	\$3,084
Perlow, Linda E.	\$3,880	Longo, Wendy L.	\$3,084
Staton, Denise A.	\$3,864	Page, Vincent	\$3,084
Heller, Mark	\$3,851	Goldenberg, Karen S.	\$3,036
Terminiello, Christine	\$3,851	Cohen, Philip A.	\$3,024
Fraser, Daniel	\$3,816	Hanes, Darlene M.	\$3,024
Cortes, Viviana J.	\$3,768	Mollica, Rosanna	\$3,024
Griffin, Roy D.	\$3,726	Wolff, Robin F.	\$2,988
Holmquist, James A.	\$3,693	Gerner, Karen C.	\$2,964
Roberts, Horace A. III	\$3,635	Frey, Randolph W. Jr.	\$2,868
Freire, Joe	\$3,564	Borosak, William J. Jr.	\$2,854
Maviglia, Raymond C.	\$3,564	Waton, Scott M.	\$2,846
Whorrie, Ivonne	\$3,564	Blake, Karla	\$2,844
Natal, Fernando Jr.	\$3,563	Moore, Daniel	\$2,844
Ortez, Philip B. Jr.	\$3,541	Noel, Christine	\$2,844
Cortes, Julio C.	\$3,540	Quintero, Aurelio	\$2,844
Dibisceglie, Darrin J.	\$3,492	Ruppen, Frank W.	\$2,844
Hackmeier, Jeff D.	\$3,480	Adams, Michelle	\$2,784
Iglesias, Rafael A.	\$3,480	Covine, Gretchen C.	\$2,784
Alan, Stuart	\$3,396	Felix, Joao L.	\$2,784
Mandel, Abigail	\$3,396	Liedtke, Sabra K.	\$2,784
Richard, Paul	\$3,396	Marshall, Charles H.	\$2,772
Kahn, Peter S.	\$3,300	Campbell, William	\$2,771
Lasman, Mark J.	\$3,300	Guilarte, Pedro	\$2,760
Delia, Brian	\$3,276	Klibowitz, David R.	\$2,734
Franco, Salvador	\$3,276	Bock, Frederick	\$2,688
Gottlieb, Irene R.	\$3,276	Lebowitz, Harry B.	\$2,688
Bowen, Paul	\$3,240	Atwood, Susan E.	\$2,676
Halstead, Cynthia A.	\$3,228	Anderson, Russell M.	\$2,588
Chacon, Cesar	\$3,204	Primack, Neil E.	\$2,568
Ripoll, Glenn A.	\$3,192	Martinez, Robert V.	\$2,532