



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

October 29, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$143,454	57
Borosak, William J. Jr.	Secure Financial Group, LLC	\$73,647	14
Lemar, Mike	Sunshine State Agency	\$59,942	25
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$51,738	9

Platinum Producers (\$30,000 - \$50,000)

Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$44,731	12
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$44,230	6
Hatton, Catherine E.	Long Island Insurance Solutions	\$39,587	37
Ahlbum, Tim	Health Coverage Solutions	\$33,240	5
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$33,125	9
Shackelford, Edward L.	The Assurance Group, Inc.	\$31,872	11
Barta, Devin M.	Barta Insurance Agency	\$30,168	11

Gold Producers (\$10,000 - \$30,000)

Mednick, Scott E.	Professional Insurance Systems of Florida	\$27,369	14
Murphy, Stacy	Murphy Insurance Agency	\$24,504	2
Clark, John W.	Senior Solutions Insurance Agency	\$22,474	7
Maisonet, Joseph	Maisonet Insurance Agency	\$22,452	3
AmeriLife		\$21,729	21
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$17,388	1
Rosati, Lisa	Rosati Insurance Agency	\$17,083	4
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$16,512	3
Elite Insurance Partners, LLC		\$15,840	2
Longo, Wendy L.	Longo Insurance Agency	\$15,756	2
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$14,748	5
Savage, Gina	Savage Insurance Agency	\$14,436	3
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$12,960	3
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$12,521	6
Bowes, Rick	Bowes Insurance Agency	\$11,760	1
Prather, Enoch C. III	Prather Insurance Agency	\$11,556	1
Chacon, Cesar	The Insurance Hub	\$11,280	4
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$11,232	3
Maisto, Stephen	Senior Health Solutions	\$10,752	4

Silver Producers (\$5,000 - \$10,000)

Green, Laurie A.	Green Insurance Agency	\$9,324	1
Centerstone Insurance & Financial Svcs.		\$9,167	5
Schwartz, Scott J.	Insurance Protection Services	\$9,144	1
Webster, Larry L.	Webster & Associates, Ltd.	\$9,000	1
Schuler, James F.	Consumer Group Services, Inc.	\$8,891	3
Edwards, Jackson IV	Edwards Insurance Agency	\$8,340	2
Atkins, William J.	Atkins Insurance Agency	\$8,087	1
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$8,064	1
Iwill Advisors, Inc.		\$7,992	3
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$7,607	3
Mangini, Nicholas L.	Mangini Insurance Agency	\$7,356	4
Greenberg, Joshua K.	Greenberg Tax & Insurance Services	\$7,212	2
Fraser, Daniel	Fraser Insurance Agency	\$7,092	2
Agent Pipeline, Inc.		\$7,031	5
ERIN Marketing, Inc.		\$7,008	3
Hirsch, Susan J.	Hirsch Insurance Agency	\$6,958	2
Concklin, Ron	Rosenberg-Concklin, Inc.	\$6,932	8
Carran, John S.	Carran Insurance Agency	\$6,911	1



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Professional Group Plans, Inc.		\$6,828	3
Levi, Baruch	Levi Insurance Agency	\$6,672	1
Yager, Gary J.	Yager Insurance Agency	\$6,300	1
Joiner, Clifton T.	Joiner & Joiner, LLC.	\$5,916	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$5,556	3
Cabble, James J.	Cabble Insurance Agency	\$5,520	1
Senior Services of North America, Inc.		\$5,368	6
Premier Senior Marketing, Inc.		\$5,259	5
Brookins, Iris L.	Brookins Insurance Agency	\$5,171	1
Burke, April L.	Burke Insurance Agency	\$5,148	2
Stamper, John W.	Choice Plus Benefits	\$5,123	1

Bronze Producers (\$2,500 - \$5,000)

Carrollwood Insurance		\$4,880	1
Hutton, Edward F. Jr.	Hutton Insurance Marketing	\$4,800	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$4,795	2
Abadjian, Pierre	Abadjian Insurance Group	\$4,656	1
FNA Insurance Services, Inc.		\$4,404	3
Senior Insurance Marketing, Inc.		\$4,260	2
Leyva, Raul V.	Leyva Insurance Agency	\$4,104	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$3,948	2
Skolnick, Hal S.	Skolnick Insurance Agency	\$3,948	1
Birchard, Natalie K.	Birchard Insurance Agency	\$3,928	2
Contemporary Employee Plans, Inc.		\$3,888	1
Victorson Associates, Inc.		\$3,880	1
Heller, Mark	Heller Insurance Agency	\$3,851	1
Griffin, Roy D.	Griffin Insurance Agency	\$3,726	1
Holmquist, James A.	Holmquist Insurance Agency	\$3,693	1
Judah, Charles G.	MSIS, Inc.	\$3,645	2
America Consulting Svcs Corporation		\$3,564	1
Employers Benefit Services		\$3,564	1
Crowe, Edward K.	Crowe Insurance Agency	\$3,552	2
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$3,541	1
Iglesias, Rafael A.	Iglesias Insurance Agency	\$3,480	1
Alan, Stuart	Senior Care Insurance Center	\$3,396	1
Lasman, David	Lasman Insurance Agency	\$3,300	1
Busby, June	Busby Insurance Agency	\$3,252	2
West, Douglas J.	West Insurance Agency	\$3,192	1
Katlin, Andrew	Katlin Insurance Agency	\$3,191	1
Plotnikoff, Michael J.	Plotnikoff Insurance Agency	\$3,191	1
Shaw, Martin L. III	Shaw Insurance Agency	\$3,191	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$3,108	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,108	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$3,064	2
Long Island Health Plans, Inc.		\$3,064	3
Adelson, Andy G.	Adelson Insurance Agency	\$3,024	1
Fatseas, Stefan J.	Fatseas Insurance Agency	\$3,024	1
Mann, Harvey S.	Mann Insurance Agency	\$3,024	1
Wolff, Robin F.	Wolff Insurance Agency	\$2,988	1
Cole, Angela R.	Cole Insurance Agency	\$2,927	2
Puente, Efraim A.	Puente Insurance Agency	\$2,927	2
Brazzi, Patricia E.	Brazzi Insurance Agency	\$2,784	1
Marshall, Charles H.	Marshall Insurance Agency	\$2,772	1
America's First Choice Insurance		\$2,771	1
Klibowitz, Larry T.	Klibowitz Insurance Agency	\$2,734	1
American Health Reform Solutions		\$2,688	1
Platinum Choice Healthcare		\$2,688	1
Atwood, Susan E.	Atwood & Associates Insurance Agency	\$2,676	1
Benefit Plans of America, Inc.		\$2,524	3

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

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Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Murphy, Stacy	\$18,204	Kempler, Gary S.	\$16,584
Sheldon, Paul, CLU, ChFC	\$17,388	Aarons, Neill	\$15,900
Payant, Thomas A.	\$16,764		

Gold Producers (\$10,000 - \$15,000)

Haass, David	\$14,376	Balogh, Christian J.	\$11,820
Ahlbum, Tim	\$13,092	Bowes, Rick	\$11,760
Sachs, Kerry	\$12,803	Prather, Enoch C. III	\$11,556
Bartell, John J.	\$12,672	Lembcke, Julia	\$10,822
Rosati, Lisa	\$12,647	Gordon, Aaron	\$10,354
Stevens, Ray	\$12,585	Graham, Christopher N., CLU	\$10,186

Silver Producers (\$5,000 - \$10,000)

Saylor, Dexter R.	\$9,348	Abbatiello, Vincent	\$6,624
Green, Laurie A.	\$9,324	Schroeder, Zac	\$6,552
Schwartz, Scott J.	\$9,144	Davis, Karen L.	\$6,335
Lester, Robert A.	\$9,000	Swaffar, Darlene	\$6,300
Gratzon, Peter	\$8,496	Yager, Gary J.	\$6,300
Atkins, William J.	\$8,087	Gruby, Danny	\$6,120
Wiedersum, Bryan F.	\$8,064	Hirsch, Susan J.	\$6,118
Zarins, Ivars	\$8,028	Brown, Christopher	\$5,976
Rush, Francine	\$7,992	Joiner, Clifton T.	\$5,916
Maisto, Stephen	\$7,680	Jaffe, Joseph A.	\$5,688
Lemaire, Daniel S.	\$7,560	Weiland, David	\$5,652
Kingsley, Beverly J.	\$7,151	Barta, Devin M.	\$5,640
Gorden, Renee	\$7,080	Torres, Jacob	\$5,520
Carran, John S.	\$6,911	Brookins, Iris L.	\$5,171
Simon, Steven D.	\$6,696	Stamper, John W.	\$5,123
Levi, Baruch	\$6,672		

Bronze Producers (\$2,500 - \$5,000)

Riani, Mario R.	\$4,880	Horne, Michael	\$4,392
Hutton, Edward F. Jr.	\$4,800	McGregor, Iyan L.	\$4,392
Hilgendorf, Sydney M.	\$4,775	Ottovegio, Xiomara	\$4,392
Mairano, Alexander	\$4,764	Tantillo, Robert V.	\$4,356
Dye, Lauretta A.	\$4,656	Hatton, Catherine E.	\$4,344
Sweeney, Alexander	\$4,595	Gumora, Helene	\$4,260
Grekin, Clifford A.	\$4,524	Greenberg, Joshua K.	\$4,188

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Waxman, Andrew B.	\$4,188	Spire, Brian W.	\$3,192
Patterson, Adam D.	\$4,164	Glickman, Abraham	\$3,191
Holzman, Robert	\$4,163	Plotnikoff, Michael J.	\$3,191
Eserman, Clifton W.	\$4,116	Shaw, Martin L. IV	\$3,191
Gilbert, Brian	\$4,116	Azul, Andrea A.	\$3,167
Ruiz, Carlos E.	\$4,104	Stevens, Jason	\$3,167
Edwards, Jackson IV	\$3,948	Hirsch, Neal A.	\$3,108
Gintel, Jay R.	\$3,948	Hoyek, Pete N.	\$3,108
Skolnick, Hal S.	\$3,948	Lucas, Richard	\$3,108
Schlossberg, Michael J.	\$3,936	Savage, Gina	\$3,108
Muni, Joseph P. Jr.	\$3,935	Serr, Jennifer	\$3,108
Rashkin, Todd	\$3,888	Cochran, John T.	\$3,084
Perlow, Linda E.	\$3,880	Longo, Wendy L.	\$3,084
Staton, Denise A.	\$3,864	Page, Vincent	\$3,084
Heller, Mark	\$3,851	Goldenberg, Karen S.	\$3,036
Terminiello, Christine	\$3,851	Cohen, Philip A.	\$3,024
Fraser, Daniel	\$3,816	Hanes, Darlene M.	\$3,024
Cortes, Viviana J.	\$3,768	Mollica, Rosanna	\$3,024
Griffin, Roy D.	\$3,726	Wolff, Robin F.	\$2,988
Holmquist, James A.	\$3,693	Gerner, Karen C.	\$2,964
Roberts, Horace A. III	\$3,635	Frey, Randolph W. Jr.	\$2,868
Freire, Joe	\$3,564	Borosak, William J. Jr.	\$2,854
Maviglia, Raymond C.	\$3,564	Watson, Scott M.	\$2,846
Whorrie, Ivonne	\$3,564	Blake, Karla	\$2,844
Natal, Fernando Jr.	\$3,563	Moore, Daniel	\$2,844
Ortez, Philip B. Jr.	\$3,541	Noel, Christine	\$2,844
Cortes, Julio C.	\$3,540	Quintero, Aurelio	\$2,844
Dibisceglie, Darrin J.	\$3,492	Ruppen, Frank W.	\$2,844
Hackmeier, Jeff D.	\$3,480	Adams, Michelle	\$2,784
Iglesias, Rafael A.	\$3,480	Covine, Gretchen C.	\$2,784
Alan, Stuart	\$3,396	Felix, Joao L.	\$2,784
Mandel, Abigail	\$3,396	Liedtke, Sabra K.	\$2,784
Richard, Paul	\$3,396	Marshall, Charles H.	\$2,772
Kahn, Peter S.	\$3,300	Campbell, William	\$2,771
Lasman, Mark J.	\$3,300	Guilarte, Pedro	\$2,760
Delia, Brian	\$3,276	Klibowitz, David R.	\$2,734
Franco, Salvador	\$3,276	Bock, Frederick	\$2,688
Gottlieb, Irene R.	\$3,276	Lebowitz, Harry B.	\$2,688
Bowen, Paul	\$3,240	Atwood, Susan E.	\$2,676
Halstead, Cynthia A.	\$3,228	Anderson, Russell M.	\$2,588
Chacon, Cesar	\$3,204	Primack, Neil E.	\$2,568
Ripoll, Glenn A.	\$3,192	Martinez, Robert V.	\$2,532